

SUBJECT: Atlantic/Europe/Mediterranean(AEM) and Northeast Greenland (NEG) Award & Supply Data for Solicitation RFP SP0600-00-R-0033 with Amendments 0001 through 0006

Forwarded for your information is the Award & Supply Data for the Atlantic/Europe/Mediterranean (AEM) and Northeast Greenland (NEG) Purchase Programs 1.1b, 1.1d, 1.1i, 1.1j, Solicitation SP0600-00-R-0033, and Amendments 0001 through 0006 for the following products:

RFP Item No.	Product	Quantity (USG)	Delivery Period
0000	F76	114,000,000	July 1, 2000 – June 30, 2001, plus a 30 day carry-over period
0200	JP5	78,870,000	
0300	JP8	242,319,000	For Line Items 0301 – 0309, 0311, 0312: July 1, 2000 – June 30, 2001, plus a 30 day carry-over period For Line Item 0310: November 1, 2000 – June 30, 2001, plus a 30 day carry-over period
0401	JP8/NEG	9,534,000	July 1, 2000 – August 31, 2000, plus a 30 day carry-over period
0402	JP8/NEG	19,068,000	July 1, 2001 – August 31, 2001, plus a 30 day carry-over period

The contracts listed in this Award & Supply Pattern escalate based on the following:

REFERENCE PRICE TABLE			
Name of Publication	Heading Under Which Reference Price is Published and Price Report	Location Where Reference Price is Applicable	Reference Price effective <u>December 10, 1999</u> (Excludes All Taxes)
Platt's Oilgram Price Report (U.S. Edition)	Product Price Assessments (European Bulk)	See below	Reference price is the average of the low and high prices for the ten published effective days' price preceding date of lift.

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Product	Reference Product (Location)	Reference Price/USG effective December 10, 1999
F76	Gasoil 0.2 (100% Cargoes FOB Med Basis Italy)	\$0.658839
JP5	Jet Kerosene (100% Cargoes CIF NEW Basis ARA)	\$0.810099
JP8	Jet Kerosene (100% Cargoes CIF NEW Basis ARA)	\$0.796237

Encl

DONALD E. PESCHKA
Chief, Contracting Division
Bulk Fuels

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SUMMARY OF AWARDS ATLANTIC/EUROPEAN/MEDITERANNEAN AND NORTHEAST GREENLAND SP0600-00-R-0033					
FOB Point	Mode & O/D	Product	Quantity (USG)	Unit Price Effective December 10, 1999 (USD/USG)	Estimated Dollar Value
SP0600-00-D-0493	Refinery Associates of Texas, Inc (RAOT) – June 7, 2000				
B'Brugia, Malta	TK/O	F76	57,000,000	\$0.684331	\$39,006,867.00
B'Brugia, Malta	TK/O	F76	57,000,000	\$0.689117	\$39,279,669.00
		Total	114,000,000		\$78,286,536.00
SP0600-00-D-0494	ExxonMobil Fuels Marketing Company – June 7, 2000				
Augusta, Sicily	PL/O	JP5	40,000,000	\$0.875160	\$35,006,400.00
		Total	40,000,000		\$35,006,400.00
SP0600-00-D-0495	Motor Oil (Hellas) (MOH)– June 8, 2000				
Aghii Theodori, Greece	TK/O	JP8	99,540,000	\$0.801366	\$79,767,971.64
Aghii Theodori, Greece	TK/O	JP8	27,426,000	\$0.796237	\$21,837,595.96
Aghii Theodori, Greece	TK/O	JP8/NEG	28,602,000	\$0.801366	\$22,920,670.33
		Total	155,568,000		\$124,526,237.93
SP0600-00-D-0496	AgipPetroli S.P.A. – June 7, 2000				
Fiorenzuola, Italy	PL/O	JP8	20,160,000	\$0.810776	\$16,345,244.16
		Total	20,160,000		\$16,345,244.16
SP0600-00-D-0497	Air BP Limited – June 8, 2000				
Killingholme, UK	PL/O	JP8	39,480,000	\$0.805341	\$31,794,862.68
Rotterdam, NL	PL/O	JP8	13,140,000	\$0.786737	\$10,337,724.18
Rotterdam, NL	PL/O	JP8	32,840,000	\$0.788016	\$25,878,445.44
		Total	85,460,000		\$68,011,032.30
SP0600-00-D-0498	Compania Espanola de Petroleos S.A. (CEPSA). – June 8, 2000				
DFSP Rota, Spain	BG/D	JP5	5,000,000	\$0.874690	\$4,373,450.00
Algeciras, Spain	TK/O	JP5	33,870,000	\$0.856103	\$28,996,208.61
		Total	38,870,000		\$33,369,658.61
SP0600-00-D-0499	TotalFina – June 8, 2000				
Antwerp, Belgium	PL/O	JP8	9,733,000	\$0.790000	\$7,689,070.00
		Total	9,733,000		\$7,689,070.00

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UNSUCCESSFUL OFFERORS			
The following companies were unsuccessful for the following products under Solicitation SP0600-00-R-0033			
Contractor/FOB Point	Product	Mode & O/D	Final Proposal Price (USD/USG)
AGIPPETROLI S.P.A. Priolo Refinery, Italy	F76	PL/O	\$0.700316
AIR BP LIMITED Rotterdam, Netherlands	JP8 w/SDA	PL/O	\$0.790117
Lavera Refinery, France	JP8 w/SDA	PL/O	\$0.819074
	JP8 w/SDA	PL/O	\$0.820596
CLH Pipeline, Spain	JP8 w/SDA	PL/O	Withdrew
ARAL AKTIENGE-SELLSCHAFT Lingen, Germany	JP8 w/SDA	PL/O	\$0.791669
	JP8 w/SDA	PL/O	\$0.794714
Rotterdam, Belgium	JP8 w/SDA	PL/O	\$0.790147
BP FRANCE Lavera Refinery, France	F76	TK/O	\$0.945984
BV OIL, CO. INC. Point Tupper, Nova Scotia, Canada	F76	TK/O	Withdrew
CLARKE ENERGETICS, LLC Trinidad, West Indies	F76	TK/O	\$0.707839
COMPANIA ESPANOLA DE PETROLEOS S.A. (CEPSA) Algeciras, Spain	F76	TK/O	\$0.770507
DFSP Rota, Spain	F76	BG/D	\$0.789650
	F76	BG/D	\$0.786460
	F76	PL/D	\$0.794436
	JP5	BG/D	Unacceptable
	JP5	PL/D	\$0.881660
	JP8 w/add	BG/D	\$0.846346
	JP8 w/add	BG/D	\$0.843301
	JP8 w/add	PL/D	\$0.853197
Algeciras/Huelva, Spain	JP8 w/o add	TK/O	\$0.823640
Huelva, Spain	JP8 w/o add	PL/O	\$0.823640

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Contractor/FOB Point	Product	Mode & O/D	Final Proposal Price (USD/USG)
EXXONMOBIL FUELS MARKETING COMPANY			
Rotterdam, Netherlands	JP8w/o add	PL/O	Withdrew
Fawley Refinery, UK	JP8w/o add	PL/O	Withdrew
Augusta, Sicily	JP8w/o add	TK/O	Withdrew
Lavera, France	JP8w/o add	PL/O	\$0.790100
	JP8w/o add	PL/O	\$0.790900
	JP8w/o add	PL/O	\$0.793200
	JP8w/o add	PL/O	\$0.794000
	JP8w/o add	PL/O	\$0.794700
	JP8w/o add	PL/O	\$0.796200
Yanbu, Saudi Arabia	F76	TK/O	Withdrew
DFSP Augusta, Italy	F76	BG/D	Withdrew
HELLENIC PETROLEUM SA			
Thessaloniki, Greece	JP5	TK/O	Withdrew
MOTOR OIL (HELLAS)			
Aghii Theodori, Greece	F76	TK/O	\$0.717863
	JP5	TK/O	Withdrew
OLIUFELAGID			
DFSP Helguvik, Iceland	MUI	BG/D	Cancelled
REFINERY ASSOCIATES OF TEXAS, INC. (RAOT)			
B'Brugia, Malta	F76	TK/O	Withdrew
	JP8 w/add	TK/O	\$0.819804
	JP8 w/add (NEG)	TK/O	\$0.819804
Canvey Island, U.K.	JP8 w/o add	PL/O	\$0.810700
Rotterdam, Netherlands	JP8 w/o add	PL/O	\$0.809939

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Contractor/FOB Point	Product	Mode & O/D	Final Proposal Price (USD/USG)
SHELL AVIATION			
Thames Haven, U.K.	JP8 w/o add	TK/O	Withdrew
	JP8 w/SDA	PL/O	\$0.811401
Al Jubail, Saudi Arabia	JP8 w &w/o add	TK/O	Withdrew
Van Ommeren (Vott), Rotterdam, NL	JP8 w/o add	TK/O	Withdrew
Shell Pernis, Rotterdam, NL	JP8 w/SDA	PL/O	\$0.806133
Shell Godorf, Germany	JP8 w/SDA	PL/O	Withdrew
Shell Berre, Marseille, France	JP8 w/SDA	PL/O	\$0.799282
	JP8 w/SDA	PL/O	\$0.805372
TOTAL INTERNATIONAL LTD.			
B'Brugia, Malta	JP8 w/o add	TK/O	\$0.916509
TOTALFINA			
Antwerp, Belgium	JP8 w/SDA	PL/O	\$0.792237
	JP8 w/SDA	PL/O	\$0.794237

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AWARD DATA F76 (0000) ORDERING PERIOD: Date of Award to June 30, 2001 RFP SP0600-00-R-0033 REFERENCE PROGRAM: 1.1b REFERENCE PR: SC0600-00-0402			
Contractor/Source	Award Quantity (USG)	Award Price (USD/USG)	Contract
Refinery Associates of Texas, Inc. (RAOT) B'Brugia, Malta	57,000,000 57,000,000	\$0.684331 \$0.689117	SP0600-00-D-0493
Total Quantity Awarded	114,000,000		

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SUPPLY PATTERN F76 (0000) ORDERING PERIOD: Date of Award to June 30, 2001 RFP SP0600-00-R-0033 REFERENCE PROGRAM: 1.1b REFERENCE PR: SC0600-00-0402			
Activity/Contractor	Requirement Quantity (USG)	Award Quantity (USG)	Award Price (USD/USG)
--- GREECE --- DFSP Souda Bay, Greece Refinery Associates of Texas, Inc. B'Brugia, Malta	32,000,000	5,000,000 27,000,000	\$0.684331 \$0.689117
--- ITALY --- POL Depot Gaeta, Italy Refinery Associates of Texas, Inc. Brugia, Malta DFSP Augusta, Italy Refinery Associates of Texas, Inc. B'Brugia, Malta	2,000,000 50,000,000	2,000,000 50,000,000	\$0.684331 \$0.684331
--- SPAIN --- DFSP Rota, Spain Refinery Associates of Texas, Inc. B'Brugia, Malta	30,000,000	30,000,000	\$0.689117
Total Quantity Awarded		114,000,000	

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AWARD DATA JP5 (0200) ORDERING PERIOD: Date of Award to June 30, 2001 RFP SP0600-00-R-0033 REFERENCE PROGRAM: 1.1d REFERENCE PR: SC0600-00-0401			
Contractor/Source	Award Quantity (USG)	Award Price (USD/USG)	Contract
Compania Espanola de Petroleos S.A. Algeciras, Spain	5,000,000 33,870,000	\$0.874690 \$0.856103	SP0600-00-D-0498
ExxonMobil Fuels Marketing Company Augusta, Sicily	40,000,000	\$0.875160	SP0600-00-D-0494
Total Quantity Awarded	78,870,000		

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SUPPLY PATTERN JP5 (0200) ORDERING PERIOD: Date of Award to June 30, 2001 RFP SP0600-00-R-0033 REFERENCE PROGRAM: 1.1b REFERENCE PR: SC0600-00-0401			
Activity/Contractor	Requirement Quantity (USG)	Award Quantity (USG)	Award Price (USD/USG)
--- GREECE --- DFSP Souda Bay, Greece Compania Espanola de Petroleos S.A. Algeciras, Spain	24,000,000	24,000,000	\$0.856103
--- ICELAND --- DFSP Keflavik, Iceland Compania Espanola de Petroleos S.A. Algeciras, Spain	9,870,000	9,870,000	\$0.856103
--- ITALY --- DFSP Augusta, Italy ExxonMobil Fuels Marketing Company Augusta, Sicily	40,000,000	40,000,000	\$0.875160
--- SPAIN --- DFSP Rota, Spain Compania Espanola de Petroleos S.A. Algeciras, Spain	5,000,000	5,000,000	\$0.874690
Total Quantity Awarded		78,870,000	

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AWARD DATA JP8 (0300) ORDERING PERIOD: Date of Award to June 30, 2001 RFP SP0600-00-R-0033 REFERENCE PROGRAM: 1.1i REFERENCE PR: SC0600-00-0400			
Contractor/Source	Award Quantity (USG)	Award Price (USD/USG)	Contract
AgipPetroli S.P.A. Fiorenzuola, Italy	20,160,000	\$0.810776	SP0600-00-D-0496
Air BP Limited Killingholme, United Kingdom Rotterdam, Netherlands	39,480,000 13,140,000 32,840,000	\$0.805341 \$0.786737 \$0.788016	SP0600-00-D-0497
Motor Oil (Hellas) Aghii Theodori, Greece	99,540,000 27,426,000	\$0.801366 \$0.796237	SP0600-00-D-0495
TotalFina Antwerp, Belgium	9,733,000	\$0.790000	SP0600-00-D-0499
Total Quantity Awarded	242,319,000		

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SUPPLY PATTERN JP8 (0300) ORDERING PERIOD: Date of Award to June 30, 2001 RFP SP0600-00-R-0033 REFERENCE PROGRAM: 1.1i REFERENCE PR: SC0600-00-0400			
Activity/Contractor	Requirement Quantity (USG)	Award Quantity (USG)	Award Price (USD/USG)
--- AZORES --- Lajes Field, Azores Motor Oil (Hellas) Aghii Theodori, Greece	27,720,000	27,720,000	\$0.801366
--- EUROPE --- DFSP Central European Pipeline System (CEPS) Air BP Limited Rotterdam, NL Total Fina Antwerp, Belgium	55,713,000	13,140,000 32,840,000 9,733,000	\$0.786737 \$0.788016 \$0.790000
--- ITALY --- Aviano AB, Italy AgipPetroli S.P.A. Fiorenzuola, Italy	20,160,000	20,160,000	\$0.810776
--- SPAIN --- DFSP Rota, Spain Motor Oil (Hellas) Aghii Theodori, Greece DFSP Moron, Spain Motor Oil (Hellas) Aghii Theodori, Greece	28,350,000 27,426,000	28,350,000 27,426,000	\$0.801366 \$0.796237
--- TURKEY --- Incirlik AB, Turkey Motor Oil (Hellas) Aghii Theodori, Greece	43,470,000	43,470,000	\$0.801366

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SUPPLY PATTERN JP8 (0300) ORDERING PERIOD: Date of Award to June 30, 2001 RFP SP0600-00-R-0033 REFERENCE PROGRAM: 1.1i REFERENCE PR: SC0600-00-0400			
--- UNITED KINGDOM --- RAF Fairford, United Kingdom Air BP Limited Killingholme, UK RAF Lakenheath, United Kingdom Air BP Limited Killingholme, UK RAF Mildenhall, United Kingdom Air BP Limited Killingholme, UK	1,480,000 17,000,0000 21,000,000	1,480,000 17,000,000 21,000,000	\$0.805341 \$0.805341 \$0.805341
Total Quantity Awarded		242,319,000	

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AWARD DATA JP8/NEG (0400) ORDERING PERIODS: (For Line Item 0401) Date of Award to August 31, 2000 (For Line Item 0402) Date of Award to August 31, 2001 RFP SP0600-00-R-0033 REFERENCE PROGRAM: 1.1j REFERENCE PR: SC0600-99-0118			
Contractor/Source	Award Quantity (USG)	Award Price (USD/USG)	Contract
Motor Oil (Hellas) Aghii Theodori, Greece	28,602,000	\$0.801366	SP0600-00-D-0495
Total Quantity Awarded	28,602,000		

SUPPLY PATTERN JP8 (0400) ORDERING PERIODS: (For Line Item 0401) Date of Award to August 31, 2000 (For Line Item 0402) Date of Award to August 31, 2001 RFP SP0600-00-R-0033 REFERENCE PROGRAM: 1.1j REFERENCE PR: SC0600-99-0118			
Activity/Contractor	Requirement Quantity (USG)	Award Quantity (USG)	Award Price (USD/USG)
--- GREENLAND --- DFSP Thule AB, Greenland Motor Oil (Hellas) Aghii Theodori, Greece	28,602,000	28,602,000	\$0.801366
Total Quantity Awarded		28,602,000	